



European Regional Development Fund

EUROPEAN UNION

# **ITACA - Innovative Tools to increAse Competitiveness and sustainability of** small pelagic

VENETO Liviero Alessandra



Rome, 19 Febbruary 2020

**European Regional Development Fund** 

Duration: 30 months, from 01.01.2019 to 30.06.2021

**Overall budget** : 1.744.467 €

Axis 1 – Blue Innovation

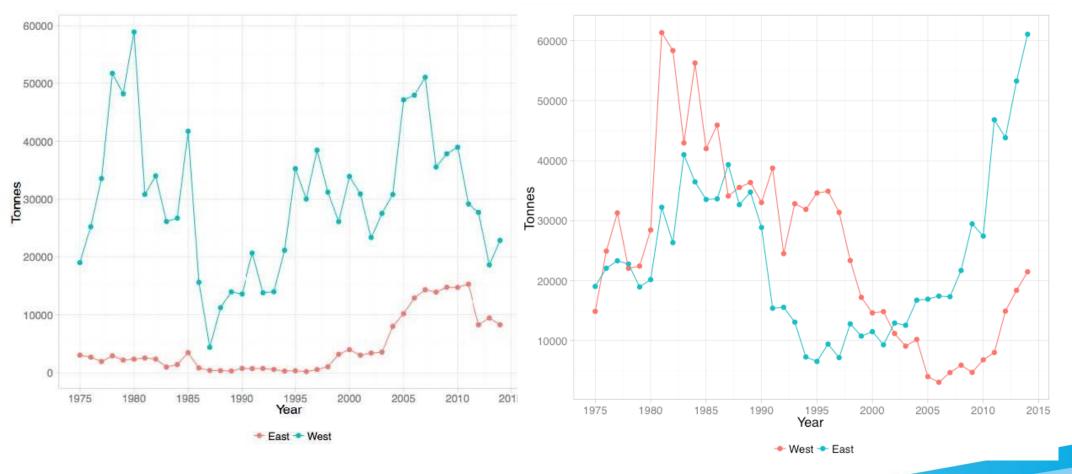
Specific objective: 1.1 - Enhance the framework conditions for <u>innovation</u> in the <u>relevant sectors</u> of the blue economy within the cooperation area.



### **SCENARIO**

#### **CATCHES OF ENGRAULIS ENCRASICOLUS**

















# MANY CONSTRAINTS AFFECTING THE SECTOR.....

### INTERNAL ECONOMIC CONSTRAINTS

- $\,\circ\,$  Uncertainties in market demand and in price
- Uncertainties in competitors capacity
- $\,\circ\,$  Low power of firm production in the overall ichthyic chain

### EXTERNAL CONSTRAINTS

- Regulatory framework
- Environmental pressure

### NEED TO EMPOWER THE SP FISHERIES SMEs













### **ITACA TARGET**

#### small pelagic fisheries SMEs of Italian and Croatian coasts

### ╋

### **ITACA APPROACH**

increase of market opportunity

innovation of process

environmental but mostly socio-economic sustainability of the sector















**Cluster among the Adriatic SP Producers Organisation (P.O.)** 

ICT system (software) oriented to operators to set up productive and market strategies

Demand/Offer control with consequent safeguard of SP fisheries stocks

Increased return/turnover in SMEs balance and improved capacity of SMEs to affect the market

>>> LONG TERM EFFECT:

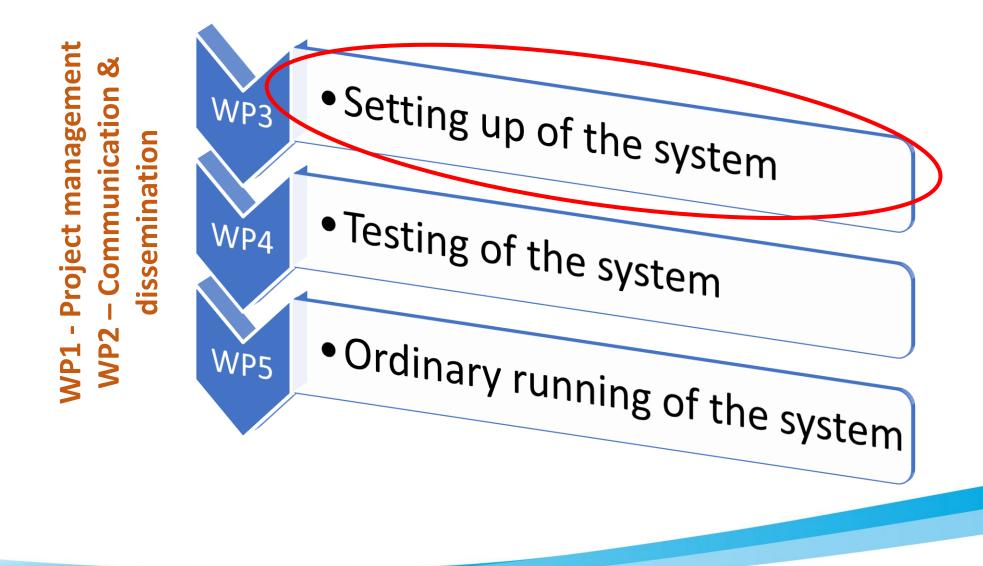
an improved balance between economic vitality and enviromental sustainability in the SP fishieries

**OUTPUTS** 

RESULTS



#### **Project overview**







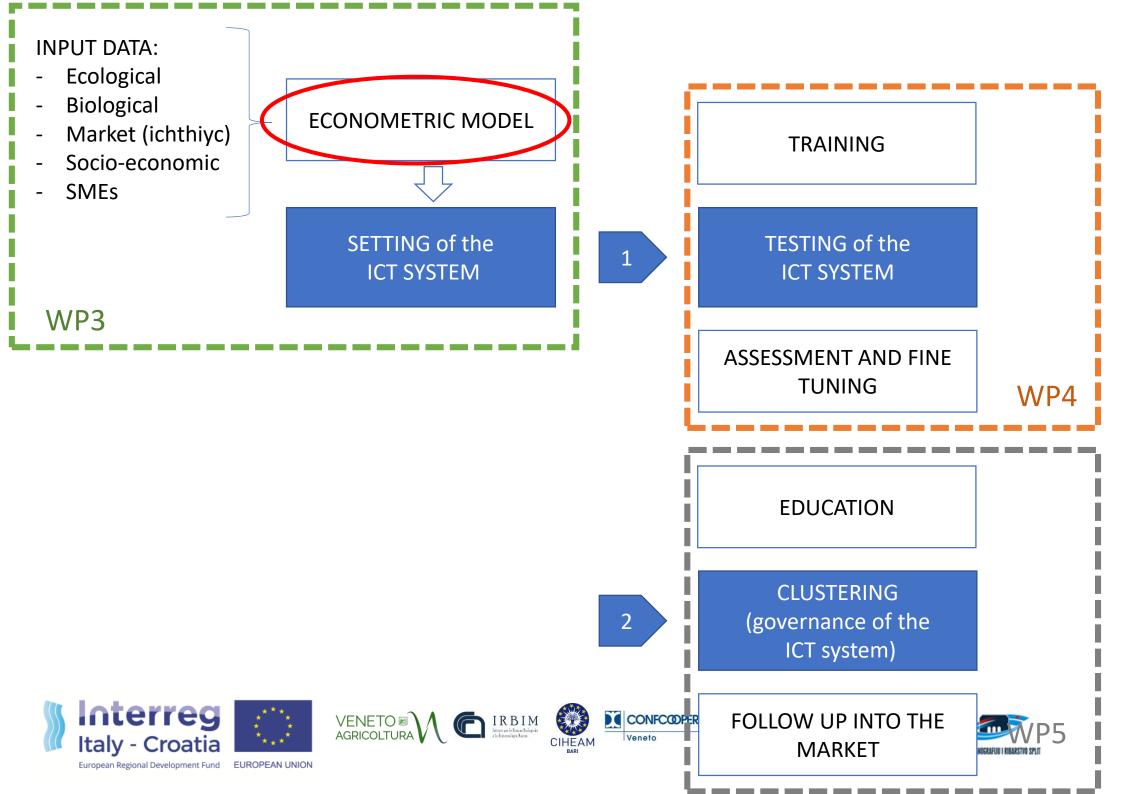










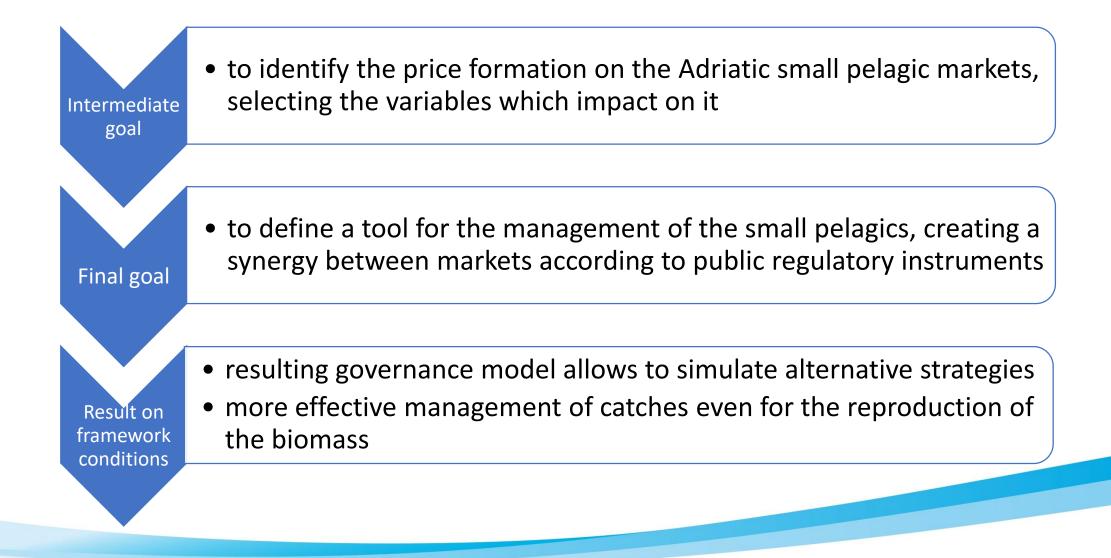


# THE ITACA MODEL - STRATEGIC FEATURES

- >>> Oriented to entrepreneurs and market organizations, to plan effectively the fishing activities, assigning a correct role to economic factors
- >>> Specifically focused on small pelagic catches and market, on both sides of the Adriatic sea, providing suggestions for the optimization of catches (in the economic perspective)
- >>> Can **predict market price**, thus allowing fishing firms to make effective budgets that otherwise will be unstable



# **INTERMEDIATE AND FINAL GOALS: A SUMMARY**











# **COLLECTION OF DATA AND RULES**

DAILY CATCHES BY SPECIES AND BY MARKET, YEARS 2018-2019

# DAILY REVENUES (OR AVERAGE PRICES) BY SPECIES AND BY MARKET, YEARS 2018-2019

3-4 ANALYTICAL BUDGETS OF COMPANIES DEDICATED TO SMALL PELAGICS, BY MARKET, YEARS 2018-2019

**RULES THAT APPLY IN THE PARTNERS COUNTRIES** 















# THE TYPOLOGY OF THE DATA REQUIRED

### DAILY DATA

- >>>> markets operate on a daily basis and the invoicing of the fish enterprises comes from single daily contracts, not from weekly or monthly summary
- >>>> the need to have the most accurate assessment tools

A simulation of a 10% reduction of the quantities, carried out with a preliminary model, on a single market and on a limited period, shows that replacing daily data with average data can lead to large errors.















# **ENVIRONMENTAL CONSTRAINTS**

### ENVIRONMENTAL MODULE

>>> A quasi real time estimation of the cumulative total landings of *Engraulis encrasicolus* and *Sardina pilchardus*.

>>>> Short term forecasting of the average length/weight of the two species, based on the assimilation of satellite data and observed length/weight classes.



# Contacts

Agenzia Veneta per l'Innovazione nel Settore Primario – Veneto Agricoltura Veneto Region's Agency for the Innovation in the Primary Sector – Veneto Agricoltura

Liviero Alessandra

- Viale dell'Università, 14
- alessandra.liviero@venetoagricoltura.org
- 049.8293825
  - www.venetoagricoltura.org











